#### ORAL AGRICULTURAL LEASES

- Why you need more than a handshake



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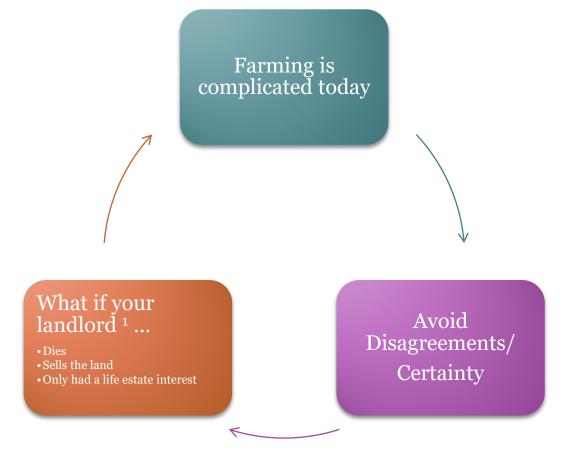
#### I. Historical Overview



A. Verbal Leases

- B. Word is honor, until it isn't
- C. Trust: "Don't you trust me?"

## II. Why put your lease in writing



<sup>&</sup>lt;sup>1</sup> Ask Todd Janzen or Brianna Schroeder about Nathan Marsh vs. Robin Marsh.

#### III. Statute of Frauds<sup>2</sup>

- A. Certain agreements must be in writing and signed.
- B. No legal action unless the agreement is in writing or there is a signed written memorandum

#### C. EXCEPTION

i. A lease with a term that is not more than 3 years. So, a verbal lease intended to last more than 3 years cannot be the subject of a lawsuit.



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# IV. Four Corners Principle

When you have a written contract/agreement, the courts will not go beyond the "four" corners of the document to determine the parties' intent, unless the terms are ambiguous or subject to more than one interpretation.

If you don't have a written lease, you do not have the benefit of certainty with this legal principle.

## V. Specific Terms of a Lease

-how do you establish these with a handshake?

**Parties** 

Rent

Term/Renewal

Termination



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## V. Specific Terms of a Lease

-how do you establish these with a handshake?

Chemicals/Fertilizer (Nutrients)

Testing/Reports

Damages





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- Cash Rent Lease
- Share Crop Lease
- Modified/Flex Lease –shared risk (?)

Length of Lease 3

<sup>3</sup> IC §32–31–2: Any lease for an interest in land that exceeds 3 years is required to be recorded within 45 days after signing to be enforceable against subsequent persons not a party to the lease.

## VI. Term/Renewal/Termination

- A. Year-to-Year verbal lease renews automatically unless terminated
- B. The Agreement will control termination
  - How to establish the terms of the verbal agreement
- C. Written notice required to terminate 3 months written notice. <sup>4</sup>
  - i. What is the end of the term
  - ii. What is the end of the "lease year"
  - iii. December 31/February 28/29

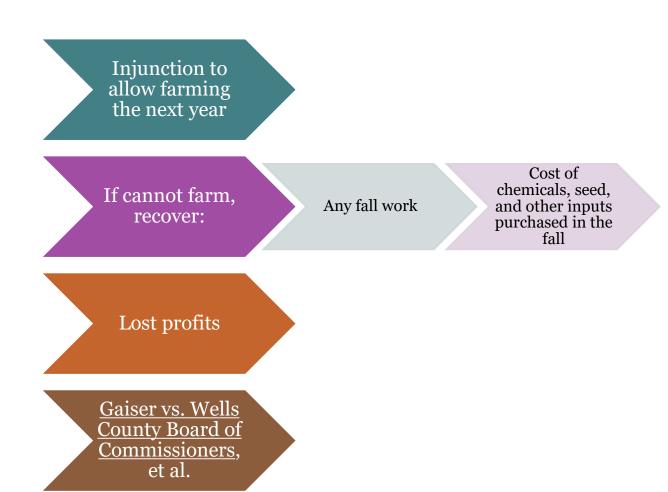
## VI. Term/Renewal/Termination

WHEN NOTICE
IS NOT
REQUIRED

Landlord agrees to rent to tenant for a specified period of time, to a date certain

The time or method for termination is specified in the lease

#### VII. Damages for wrongful termination





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